



**BoMill**

Adds more value  
to your grain



INTERIM REPORT JULY 1 – SEPTEMBER 30, 2022



## CEO COMMENT

### POSITIVE FIELD TEST WITH BOMILL INSIGHT™

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*"In the third quarter of 2022, we made substantial progress in our field testing. The promising results strengthen our belief that BoMill InSight™ has a great deal to offer for the future of the grain industry in terms of quality and economics, thanks to its versatility and not least usability."*

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#### **BoMill InSight™ field testing**

In Q3, we continued our industrial field-testing of BoMill InSight™ in collaboration with the Swedish grain mill Lilla Harrie Valskvarn, part of the Pågen Group. The results and operational feedback are very positive, and we have made further progress in technical and operational terms. The field testing shows for example that the installation phase of BoMill InSight™ is very simple and fast. Overall commissioning time has been significantly reduced, from previously one week with earlier equipment to just one day. BoMill InSight™ has also proved to be versatile and easy to use. Now, our partner can singlehandedly manage and operate the machine themselves. The field test has also confirmed the lower operating costs which further improve the ROI for our future customers. BoMill InSight™ is indeed very energy efficient, enhancing the overall attractiveness of this new platform, especially considering the current soaring energy prices.

#### **Patent strategy**

To ensure the IP (Intellectual Property) rights of BoMill InSight™ we have optimized our patent portfolio in line with our future product portfolio, and with room for various future strategic directions based on customer and market demands.

#### **The global need for innovative sorting solutions**

Securing high-quality grains constitute a challenge as climate conditions continue to impact harvests in different geographical regions, generating less consistent quality over time. Moreover, global grain harvests are also affected by the current



geopolitical situation e.g. high prices and shortage of fertilizers. With our technology, BoMill can contribute to grain quality optimization and address several challenges within grain supply. The fragmented grain value chain provides BoMill with commercial opportunities across different regions and within different segments from grain handlers, or malt houses to flour mills.

### **Global markets and disruptions in supply chains**

As the geopolitical instability and uncertainty in global markets continue, we remain attentive to the macro-environmental factors. We continue to have limited exposure, though troubles or changes in the supply chain could affect our company. We are therefore vigilant and stand ready to handle potential disruptions in the market and our supply chains.

### **Moving forward**

Looking ahead our focus is centered on the commercial aspects of our business, ongoing discussions with prospects, potential partners and industry experts are all supporting us to set the ground for a successful launch.

Illustrating the interest for our unique technology, the first order for BoMill InSight™ was already received in April, from the largest mobile seed processing company in Scandinavia, Gl. Buurholt, based in Denmark (Press Release - April 1, 2022). We are working on the delivery, scheduled for Q1 2023. The field-testing collaboration with Lilla Harrie Valskvarn will continue and generate valuable data and insights helping us expand our industry intelligence while further build our commercial offering.

Moving forward with our business plan, a new Service Engineer has joined us to manage future installations of BoMill InSight™ as well as supporting our customers. We are also now in the process of recruiting a Head of Sales to lead and develop our commercial activities. This will enable us to build a strong relationship with our customers by becoming a trustworthy and reliable partner, supporting them to add more value to their business. We are thus in a position to continue our focused work towards bringing BoMill InSight™ to the market and building a solid foundation for our company.



Andreas Jeppsson, CEO

## ABOUT BOMILL AB

BoMill develops and sells advanced sorting equipment for the grain and food industries. Its proprietary patented technology allows accurate grain sorting at an industrial scale, based on the internal properties of each individual kernel. In that way, every viable grain can be used for what it is best suited for. While reducing the waste of valuable resources, BoMill's single kernel sorting method also helps the food industry maximizing the use and value of grain in a way that was not possible before.

### VISION

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BoMill's vision is to become the world's leading provider and partner for commercial scale sorting solutions, based on the composition and structure of each individual kernel.

### MISSION

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BoMill's mission is to improve food safety by removing toxic kernels from a grain lot and increasing food security by sorting according to quality parameters such as protein content.



### CHALLENGES IN THE GRAIN INDUSTRY

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Today grain is the world's second most traded commodity, after oil and a critical staple food – facing a global challenge.

With a growing global population, there is a huge demand to maximize food volume, quality and yields from existing land. Factors such as climate change, the



prevalence of toxins, poor production conditions and geopolitical uncertainty increase the risk of food shortage, through fluctuations in crop volumes and quality. This may result in a deterioration of the global food supply in the future.

Additional challenges such as stricter regulations related to grain handling and consumers' demand for sustainable food products are creating changing conditions for the food industry.

The grain value chain must find new ways to maximize the value of harvests. BoMill's offering brings a unique opportunity to optimize processes and create value for the various stakeholders in the food chain.

## A SUSTAINABLE SOLUTION

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Being organic materials, individual kernels of a grain load can have very different internal compositions. Traditional methods give an average quality for the load, based on a few samples, but do not consider variations within that load. Some of the grains produced today can thus be wasted or misused when processed.

BoMill's sorting system is a sustainable solution, taking advantage of quality variations to maximize the use of grain for the right type of food production, which means that each grain batch can find its appropriate place in the value chain and can be used for what it is most suitable for

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## PRODUCT OFFERING

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BoMill's grain sorting technology has so far resulted in three commercial products, IQ for grain samples, TriQ for use on a smaller commercial scale and BoMill InSight™ for large industrial sorting up to 15 tons per hour.

## BUSINESS MODEL

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BoMill generates revenue through B2B sales and offers the grain industry sorting equipment that can be integrated into either existing sorting facilities or mobile units. BoMill has its own sales organization for the markets in Europe as well as distributors in the markets in North and South America. The company's business model is initially implemented through a feasibility study, leading to a sales agreement. In the aftermarket, BoMill offers service and maintenance of sold equipment.

## TECHNOLOGY AND PATENT

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### **A smart and unique technology**

BoMill's technology for sorting grain is based on near-infrared technology in transmittance mode, or "NIR / T, near-infrared light analysis". Unlike today's optical sorting equipment, which only performs a visual analysis by assessing the surface area and shape of kernels, BoMill's equipment can analyze and sort each kernel based on its structural and chemical composition. This means an opportunity to create homogeneous fractions of grain that enable process optimization for food production.

### **An active patent strategy**

BoMill has a structured patent strategy in place and continuously submits new patent applications in markets around the world to develop a strong market position and competitive advantage.

The company currently has a large number of registered patents strategically spread around the world and ongoing patent applications.

## FINANCIAL OVERVIEW

### Results and financial position July – September 2022

Net sales during the third quarter amounted to KSEK 88 (KSEK 339). Other operating income during the third quarter amounted to KSEK 27 (KSEK 575). During 2021 other operating income consisted of contributions from an EU project finalized in February 2022. Capitalized income amounted to KSEK 243 (KSEK 278).

Net income after financial items during the third quarter amounted to KSEK -5 169 (KSEK -4 264), while net income per share amounted to SEK -0,11 (SEK -0,34).

Cash flow during the third quarter amounted to KSEK -6 314 (KSEK 7 248). At the end of September, BoMill had a cash position of KSEK 18 997 (KSEK 18 765).

### Investments

During the third quarter, investments in intangible assets (patents) amounted to KSEK 507 (KSEK 631). During the third quarter, investments in tangible assets amounted to KSEK 135 (KSEK 221).

### Results and financial position January - September 2022

Net sales during the first nine months amounted to KSEK 540 (KSEK 405). Other operating income during the period amounted to KSEK 380 (KSEK 1 834). During 2021 other operating income consisted of contributions from an EU project finalized in February 2022. Capitalized income amounted to KSEK 931 (KSEK 407).

Net income after financial items during the first nine months amounted to KSEK -16 871 (KSEK -16 983), while net income per share amounted to SEK -0,58 (SEK -1,37).

Cash flow during the period amounted to KSEK 4 455 (KSEK -6 582). Orders received during the period, amounted to KSEK 2 800 (KSEK 0).

Considering current financial position and expected revenue, the Board and the Management estimate the capital position to be sufficient for covering the coming twelve (12) months of operation.





## Investments

During the period, investments in intangible assets (patents) amounted to KSEK 1 649 (KSEK 878), and investments in tangible assets amounted to KSEK 221 (KSEK 188).

## Staff and organization

As of September 30, 2022, BoMill had 10 employees (14).

## The share

There is one class of shares in BoMill. The share was listed at Nasdaq First North Growth Market on October 20, 2020, under the ticker "BOMILL.

As of September 30, 2022, the number of shares in the Company amounted to 46 529 070 (11 929 400).

## Shareholders

The table below presents major shareholders in BoMill as per September 30, 2022

Name	Shares	Votes
Henrik Hedlund	5 404 494	11,62%
Nordnet Pensionsförsäkring AB	5 129 832	11,03%
Sven Mattsson	3 769 464	8,10%
Theodor Jeansson	3 358 195	7,22%
Ponderus Invest AB	2 986 843	6,42%
Mosiki Svenska AB	2 693 994	5,79%
Capagro SAS	2 384 732	5,13%
<b>Largest shareholders</b>	<b>25 727 554</b>	<b>55,29%</b>
<i>Others</i>	<i>20 801 516</i>	<i>44,71%</i>
<b>TOTAL</b>	<b>46 529 070</b>	<b>100,00%</b>

## Net result per weighted average share 2021-2022

Period	Q3 2022	Q3 2021	Q1-Q3 2022	Q1-Q3 2021	2021
<b>Weighted average of shares</b>	46 529 070	11 929 400	29 296 081	11 929 400	13 174 580
<b>Net result/share (SEK)</b>	-0,11	-0,34	-0,58	-1,37	-1,72

## Related party transactions during January-September 2022

During the period the following transactions were made between BoMill and related parties.

	Q3 2022	Q1-Q3 2022
Treeridge AB, (Per Heander),	110	525
BB Vål AB, (Bo Löfqvist),	0	339

## Certified Adviser

Svensk Kapitalmarknadsgranskning AB is appointed the Company's Certified Adviser.

E-mail: ca@skmg.se

Phone: +46 70 755 95 51

## Principles for the preparation of the quarterly report

This report has been established in accordance with Swedish Annual Accounts Act and BFNAR 2012:1 (K3). The same accounting policies and calculation methods have been applied for the Company as in the 2021 Annual Report.

## Information about risks and uncertainties

BoMill's business is exposed to several risks, including both operational and financial risks. The operational risks mainly comprise uncertainty concerning product development, supplier agreements, product liability and distribution. For a more detailed description of the risks and uncertainties to which BoMill is exposed, see the risk analysis in the 2022 memorandum for the latest share issue, available on BoMill's website:

[www.bomill.com/files/Share\\_issue\\_2022/BoMill\\_AB-Memorandum\\_share\\_issue\\_2022.pdf](http://www.bomill.com/files/Share_issue_2022/BoMill_AB-Memorandum_share_issue_2022.pdf)

## Auditor's review

This report has not been subject to review by the Company's auditor.



### Financial calendar

- Year-end report, February 15, 2023
- Q1 report and AGM, May 11, 2023
- Q2 report, August 24, 2023
- Q3 report, November 17, 2023
- Year-end report, February 15, 2024

### Company information

BoMill AB (publ), organizational number 556556-4332, is a public company based in Malmö.

### Contact person for further information

If you have any questions, please contact Andreas Jeppsson, CEO.

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Phone: +46 72 700 11 82



## INCOME STATEMENT

<b>KSEK</b>	<b>2022-07-01</b>	<b>2021-07-01</b>	<b>2022-01-01</b>	<b>2021-01-01</b>	<b>2021-01-01</b>
	<b>2022-09-30</b>	<b>2021-09-30</b>	<b>2022-09-30</b>	<b>2021-09-30</b>	<b>2021-12-31</b>
<b>Income</b>					
Net sales	88	339	540	405	983
Activated work for own account	243	278	931	407	694
Other operating income	27	575	380	1 834	2 862
<b>Total Income</b>	<b>358</b>	<b>1 192</b>	<b>1 850</b>	<b>2 645</b>	<b>4 539</b>
<b>Operating expenses</b>					
Raw materials and consumables	-202	-42	-883	-48	-1 514
Other external expenses	-1 938	-2 027	-6 670	-8 448	-10 815
Staff costs	-2 826	-2 778	-9 518	-9 208	-12 337
Depreciation and write-downs of tangible and intangible fixed assets	-564	-606	-1 663	-1 854	-2 522
Other operating expenses	-17	-3	-33	-57	-66
<b>Total operating expenses</b>	<b>-5 547</b>	<b>-5 456</b>	<b>-18 767</b>	<b>-19 614</b>	<b>-27 254</b>
<b>Operating profit/loss</b>	<b>-5 189</b>	<b>-4 264</b>	<b>-16 917</b>	<b>-16 969</b>	<b>-22 715</b>
<b>Income from financial items</b>					
Income from other securities and receivables that are fixed assets	20	0	46	0	12
Interest expenses and similar items	0	0	0	-14	-15
	<b>20</b>	<b>0</b>	<b>46</b>	<b>-14</b>	<b>-3</b>
<b>Income after financial items</b>	<b>-5 169</b>	<b>-4 264</b>	<b>-16 871</b>	<b>-16 983</b>	<b>-22 718</b>
<b>Income for the period</b>	<b>-5 169</b>	<b>-4 264</b>	<b>-16 871</b>	<b>-16 983</b>	<b>-22 718</b>

## BALANCE SHEET

<b>KSEK</b>	<b>2022-09-30</b>	<b>2021-09-30</b>	<b>2021-12-31</b>
<b>ASSETS</b>			
<b>FIXED ASSETS</b>			
<b>Intangible fixed assets</b>			
Balanced expenses for development work and similar work	4 110	4 423	4 252
Patents and intellectual rights	1 621	1 205	1 237
	<b>5 731</b>	<b>5 629</b>	<b>5 489</b>
<b>Tangible fixed assets</b>			
Invested costs in other property	1 490	1 453	1 429
Equipment, tools and installations	443	542	539
	<b>1 933</b>	<b>1 995</b>	<b>1 968</b>
<b>Financial assets</b>			
Shares in group companies	8	8	8
Receivables from group companies	106	48	60
	<b>114</b>	<b>56</b>	<b>68</b>
<b>Total fixed assets</b>	<b>7 779</b>	<b>7 680</b>	<b>7 525</b>
<b>CURRENT ASSETS</b>			
<b>Inventories</b>			
Raw materials and consumables	591	248	286
Commercial goods	1 315	2 755	1 315
	<b>1 906</b>	<b>3 003</b>	<b>1 601</b>
<b>Receivables</b>			
Accounts receivables	53	342	586
Other receivables	1 064	986	695
Prepaid expenses and accrued income	498	763	750
	<b>1 616</b>	<b>2 092</b>	<b>2 031</b>
<b>Cash and bank</b>			
Cash and bank	18 997	18 765	14 542
<b>Total cash and bank</b>	<b>18 997</b>	<b>18 765</b>	<b>14 542</b>
<b>Total current assets</b>	<b>22 518</b>	<b>23 860</b>	<b>18 174</b>
<b>TOTAL ASSETS</b>	<b>30 296</b>	<b>31 539</b>	<b>25 699</b>

## BALANCE SHEET

<b>KSEK</b>	<b>2022-09-30</b>	<b>2021-09-30</b>	<b>2021-12-31</b>
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
<b>Restricted equity</b>			
Share capital	23 265	15 507	15 510
Reserve fund	20	20	20
Development expenditure fund	4 110	5 341	4 252
	<b>27 395</b>	<b>20 868</b>	<b>19 782</b>
<b>Non-restricted equity</b>			
Capital surplus	165 619	152 159	152 051
Accumulated profit or loss	-148 847	-127 482	-126 271
Profit/loss for the period	-16 871	-16 983	-22 718
	<b>-98</b>	<b>7 694</b>	<b>3 062</b>
<b>Total equity</b>	<b>27 296</b>	<b>28 562</b>	<b>22 844</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Accounts payable	1 085	1 569	1 101
Tax payable	232	214	232
Other payables	397	388	395
Accrued expenses and deferred income	1 286	807	1 127
<b>Total current liabilities</b>	<b>3 000</b>	<b>2 977</b>	<b>2 855</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>30 296</b>	<b>31 539</b>	<b>25 699</b>

## CHANGE IN EQUITY

JANUARY 1, 2022 – SEPTEMBER 30, 2022						
KSEK	Restricted equity			Unrestricted equity		Total equity
	Share capital	Reserve fund	Fund for development costs	Share premium fund	Other unrestricted equity	
<b>Equity 2022-01-01</b>	<b>15 510</b>	<b>20</b>	<b>4 252</b>	<b>152 051</b>	<b>-148 989</b>	<b>22 844</b>
The result of the period					-16 871	-16 871
Capitalization of development costs			931		-931	0
Depreciation resolution during the period			-1 073		1 073	0
Reduction of share capital	-7 755			7 755		0
Share issue	15 510			7 755		23 265
Costs related to share issue				-1 941		-1 941
<b>Equity at the end of the period</b>	<b>23 265</b>	<b>20</b>	<b>4 110</b>	<b>165 619</b>	<b>-165 717</b>	<b>27 296</b>

  

JANUARY 1, 2021 – SEPTEMBER 30, 2021						
KSEK	Restricted equity			Unrestricted equity		Total equity
	Share capital	Reserve fund	Fund for development costs	Share premium fund	Other unrestricted equity	
<b>Equity 2021-01-01</b>	<b>11 929</b>	<b>20</b>	<b>5 393</b>	<b>142 162</b>	<b>-127 520</b>	<b>31 984</b>
The result of the period					-16 983	-16 983
Capitalization of development costs			407		-407	0
Depreciation resolution during the period			-459		459	0
Share issue	3 578			10 734		14 312
Costs related to share issue				-859		-859
Warrants					108	108
<b>Equity at the end of the period</b>	<b>15 507</b>	<b>20</b>	<b>5 341</b>	<b>152 037</b>	<b>-144 343</b>	<b>28 562</b>

  

JANUARY 1, 2021 – DECEMBER 31, 2021						
KSEK	Restricted equity			Unrestricted equity		Total equity
	Share capital	Reserve fund	Fund for development costs	Share premium fund	Other unrestricted equity	
<b>Equity 2021-01-01</b>	<b>11 929</b>	<b>20</b>	<b>5 393</b>	<b>142 162</b>	<b>-127 520</b>	<b>31 984</b>
The result of the year					-22 718	-22 718
Capitalization of development costs			694		-694	0
Depreciation resolution during the year			-1 835		1 835	0
Share issue	3 580			10 748		14 328
Costs related to share issue				-859		-859
Warrants					108	108
<b>Equity at year-end 2021</b>	<b>15 510</b>	<b>20</b>	<b>4 252</b>	<b>152 051</b>	<b>-148 989</b>	<b>22 844</b>

## CASH FLOW STATEMENT

KSEK	2022-07-01 2022-09-30	2021-07-01 2021-09-30	2022-01-01 2022-09-30	2021-01-01 2021-09-30	2021-01-01 2021-12-31
<b>Operating activities</b>					
Income after financial items	-5 169	-4 264	-16 871	-16 983	-22 718
Adjustments for items not included in cash flow etc.	544	606	1 617	1 854	3 969
<b>Cash flow from operating activities</b>	<b>-4 625</b>	<b>-3 658</b>	<b>-15 254</b>	<b>-15 129</b>	<b>-18 749</b>
<b>Cash flow from changes in working capital</b>					
Increase (+)/decrease (-) in inventory	-96	39	-304	45	0
Increase (+)/decrease (-) in operating receivables	65	-779	416	-971	-911
Increase (+)/decrease (-) in operating liabilities	-1 016	-981	144	-3 021	-2 142
<b>Cash flow from operating activities</b>	<b>-5 672</b>	<b>-5 379</b>	<b>-14 998</b>	<b>-19 076</b>	<b>-21 802</b>
<b>Investing activities</b>					
Acquisition of intangible fixed assets	-507	-631	-1 649	-878	-1 316
Acquisition of property, plant, and equipment	-135	-221	-221	-188	-263
<b>Cash flow from investing activities</b>	<b>-642</b>	<b>-852</b>	<b>-1 870</b>	<b>-1 066</b>	<b>-1 579</b>
<b>Financing activities</b>					
Issue of shares	0	13 453	21 323	13 453	13 470
Issue of warrants	0	26	0	108	107
Amortization of loans	0	0	0	-1 000	-1 000
<b>Cash flow from financing activities</b>	<b>0</b>	<b>13 479</b>	<b>21 323</b>	<b>12 561</b>	<b>12 577</b>
<b>Cash flow for the period</b>	<b>-6 314</b>	<b>7 248</b>	<b>4 455</b>	<b>-6 582</b>	<b>-10 804</b>
<b>Cash at the beginning of the period</b>	<b>25 311</b>	<b>11 516</b>	<b>14 542</b>	<b>25 346</b>	<b>25 346</b>
<b>Cash at the end of the period</b>	<b>18 997</b>	<b>18 765</b>	<b>18 997</b>	<b>18 765</b>	<b>14 542</b>



## BOARD DECLARATION

The Board of Directors and the CEO certify that these consolidated financial statements and the January – September report of 2022 have been prepared in accordance with Swedish Accounts Legislation and BFNAR 2012:1 (K3) and give a fair view of the Company's financial position and results of operations.

Malmö, November 18, 2022

Board of Directors





**BoMill**

Adds more value  
to your grain